



SUPERSTARS IN BUSINESS WINNER

# A CENTURY OF EXCELLENCE

61-150 Employees: Belfint, Lyons & Shuman, P.A.

BY REGINA DONATO | PHOTOS BY NICK WALLACE PHOTOGRAPHY

IN 1923, a small accounting practice now known as Belfint, Lyons & Shuman, P.A. (BLS) was founded with a commitment to building long-lasting, mutually beneficial relationships with clients. Today, as BLS celebrates its 100th anniversary, it has grown into one of the largest and most respected certified public accounting firms in Delaware. Over the years, the firm has expanded its services beyond traditional tax and financial statement preparation to become a trusted advisor, guiding clients in making strategic financial decisions and achieving their goals.

## **100 YEARS OF CUSTOMER SATISFACTION**

BLS's journey began when Charles I. Belfint established an accounting practice that prioritized personalized and interactive accounting and tax advisory services. Today, the firm continues to deliver these services through their 85-plus team members. Its diverse client base benefits from a wide range of services, including advisory services, auditing and other assurance services, tax planning and compliance, small business services, litigation support, succession

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Jonathan D. Moll, CPA,
Executive Director of Strategy

planning, business and management consulting, and corporate services for investment holding companies.

"Our work is not just about compliance," explains Jonathan D. Moll, CPA, executive director of strategy. "It is about being an integral part of our clients' teams and helping them make informed, strategic decisions."

#### A CLIENT-FIRST APPROACH

One of BLS's key strengths is how they prioritize the client first. Responsiveness and gaining a deep understanding of their clients' visions and missions is of high importance for the firm.

"The team at Belfint, Lyons & Shuman were extremely helpful in explaining the requirements and assisting me in providing any necessary documentation to complete the audit," says one client testimonial. "Their team is the reason we are successful each year in making the deadline for filing. I have always had a great experience with my audits. Many of the requirements and responses are anticipated by the CPA who handles my audit each year."

Those at BLS aim to foster a sense of being a genuine team member rather than a hired contractor. "The heart of the relationship BLS has with clients is our continuous and candid communication," explains Jenni Fleck Jones, who specializes in marketing and recruitment for the firm. "Through our continuous service philosophy, we are accessible when clients need us throughout the year, not just during a defined engagement timeframe."

## **CULTIVATING A CULTURE OF OWNERSHIP**

BLS recently evolved from a traditional leadership model with one executive director to a three-member executive director (ED) model in January of 2022, including an ED of administration, ED of client services, and ED of strategy. This newly implemented model creates a more collaborative approach to management by distributing the leadership roles amongst several employees, instead of just one.

"At BLS, our vision is to be a caring, empowering workplace where we are known for our learning, flexibility, innovation, and a culture of ownership," explains Moll. Each BLS team member is empowered



to experience a profound sense of value within the organization. This inclusive approach extends even to their interns, who are provided with meaningful responsibilities and valuable professional development opportunities during the Intern Delaware program every summer. BLS and its staff are also deeply committed to community service and philanthropy, having impacted 90 organizations regionally through community service and sponsorship.

## A PROUD LEGACY AND A VISION FOR THE FUTURE

As BLS celebrates a century of service, they are reflecting on their history and roots while planning for the next 100 years. Firm leadership meets regularly to review its mission, vision, and core values, ensuring alignment with the founding principles Charles I. Belfint established.

It is this century-long dedication to their clients and employees that has allowed Belfint, Lyons & Shuman, P.A. to be granted a Superstar in Business award. "Many of our team members have dedicated most, if not our entire professional careers focused on a culture that builds off the success of our predecessors, while at the same time develops clear pathways for the firm's future leaders so that we can remain committed to our clients and our community well into the future," states Moll. "This Superstars honor is an endorsement for our entire team and is received with tremendous gratitude and humility."

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